



FORTINET®

Real Time Network Protection

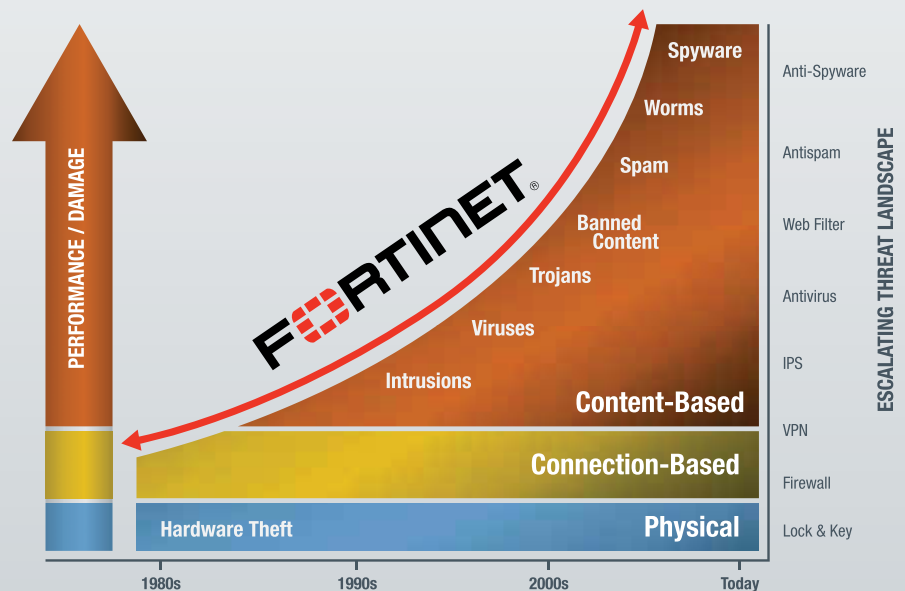
FORTINET®

Overview

Fortinet pioneered an innovative, high performance network security solution that addresses the fundamental problems of an increasingly bandwidth-intensive network environment and a more sophisticated IT threat landscape. We are a leading provider of network security appliances and the market leader in Unified Threat Management, or UTM. Fortinet's sole focus is on IT security innovation and developing new solutions that help our customers stay ahead of emerging threats. Through our products and subscription services, we provide broad, integrated and high performance protection against dynamic security threat while simplifying the IT security infrastructure for enterprises, service providers and government entities worldwide. As a result, many of the world's largest and most successful organizations rely on Fortinet.

Where other companies only protect against certain threats, Fortinet protects against the full-spectrum of content- and connection-based threats without sacrificing performance.

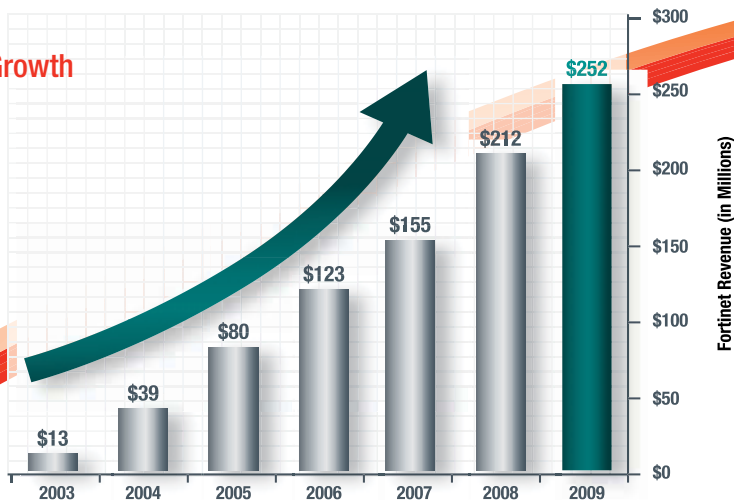
Comprehensive Protection



Fortinet At A Glance

Fortinet was founded in 2000 by Ken Xie, the visionary founder and former president and CEO of NetScreen and is led by a strong and seasoned management team with deep experience in networking and security. Fortinet's position as a leading network security company has been validated by widespread recognition by industry analysts, business organizations, and media. Fortinet has shipped more than 600,000 appliances to more than 100,000 customers worldwide.

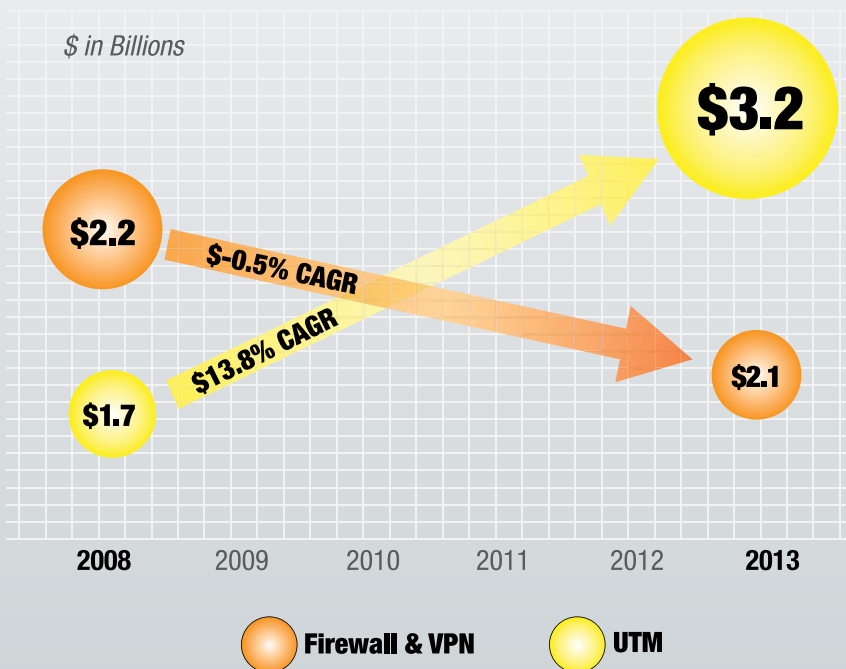
Yearly Growth



Market Leader

Fortinet is the worldwide leading provider of UTM appliances, with a 14.5% share of the UTM appliance market for 2009, as determined by IDC®. IDC forecasts that the UTM market will grow from \$1.7 billion in 2008 to \$3.2 billion in 2013, representing a compounded annual growth rate of 13.8%. Based on IDC data, the UTM market is the fastest growing segment within the network security market. Fortinet has demonstrated consistent growth, outpacing firewall, IPS, and other security markets.

UTM Surpasses Firewall



“Fortinet is a worldwide leading provider of UTM appliances.”

— IDC

*IDC Worldwide Security Appliances Tracker, July 2010

Industry Recognition

Worldwide Leader in UTM

(IDC-2009; Frost & Sullivan)

“One of Top 4 Network Security Appliance Vendors WW”

(IDC)

Leader in Gartner Multi-Function Firewall Magic Quadrant

(Gartner)

Ranked Tier 1 Enterprise Security Vendor

(Current Analysis)

ISO 9001:2000 Certified for Quality Management Systems standard

Voted one of Best Places to Work in Silicon Valley 2009

(San Francisco Business Times)



FORTINET®

Key Benefits

Accelerated, high performance unified threat management. We offer a high performance UTM solution based on our proprietary technology platform, FortiASICs and FortiOS.

High quality security functionality. Our broad set of integrated, high quality security functions enables the most sophisticated and demanding end-customers to avoid the shortcomings of a traditionally fragmented security point product infrastructure.

Lower total cost of ownership. By consolidating security functionality, reducing network complexity, integrating high performance capabilities and centralizing management functions, our UTM solution is designed to lower our end-customers' total cost of ownership compared to multiple point products.

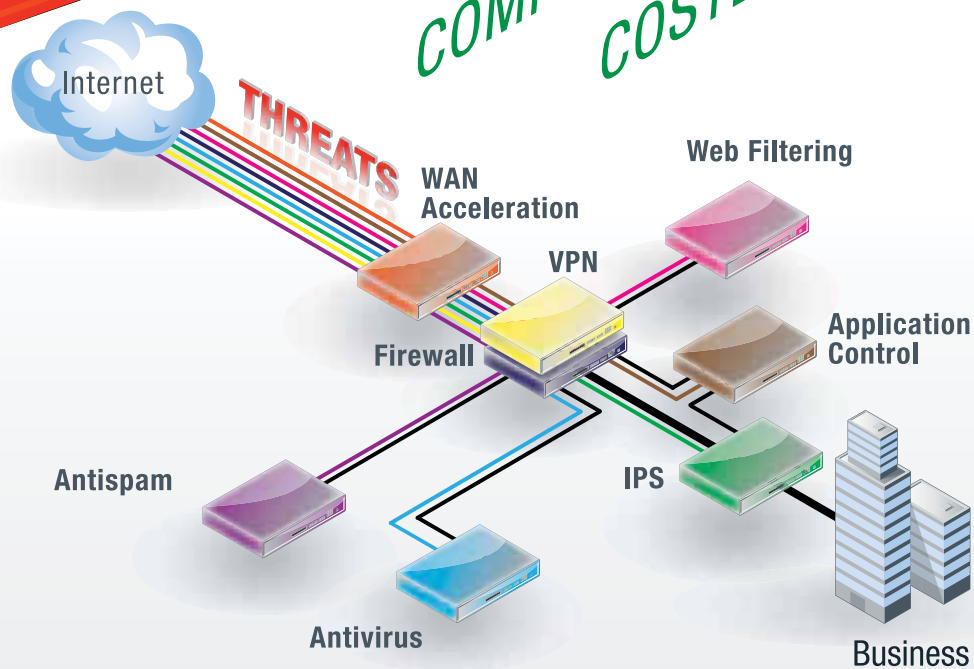
Superior flexibility and ease of deployment. Our UTM solution enables end-customers to activate additional security functions and subscription services on an on-demand basis as their security needs evolve.

Dedicated, real-time security intelligence. Through our subscription services, our FortiGuard Global Threat Research Team of over 100 professionals is able to provide real time security intelligence 24 hours a day, seven days a week and 365 days a year by enabling rapid updates to our end-customers' security products.

Broad, end-to-end security protection. We offer a broad range of appliances and software to help end-customers defend against a myriad of security threats throughout the organization.

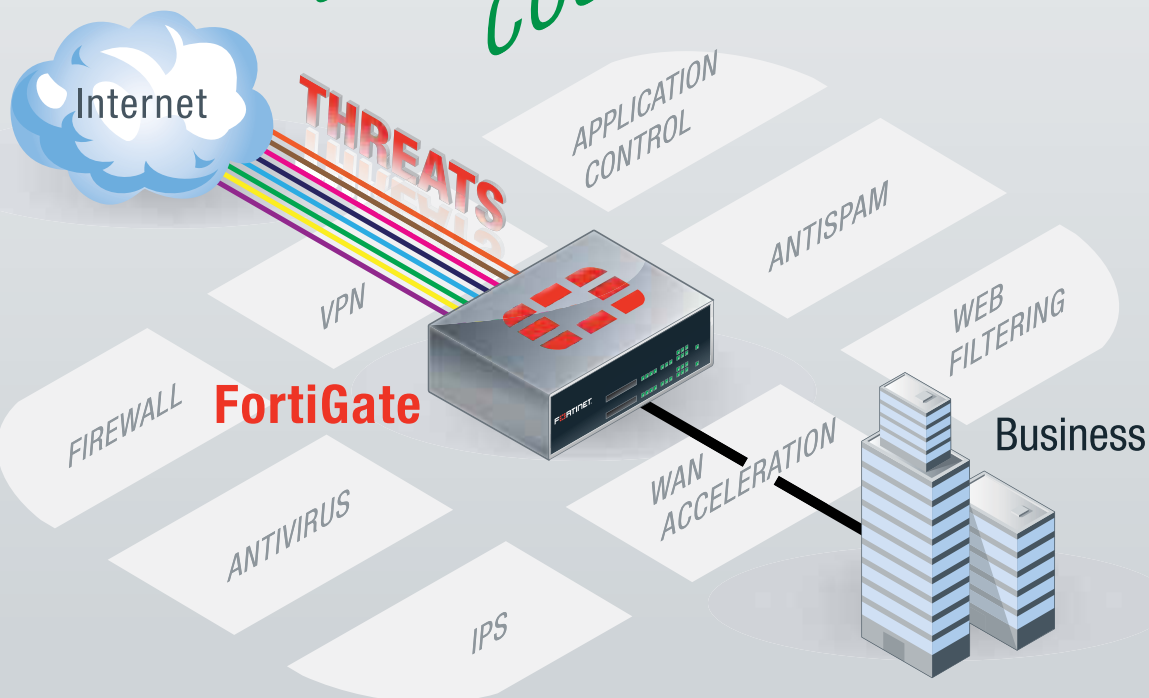
**COMPLEX
COSTLY**

Typical Security Model



The Fortinet Model

**SIMPLE
COST EFFECTIVE**



Powerful Customers

55 of the Fortune Global 100

7 of the Fortune 10
companies in Americas

8 of the Fortune 10
companies in EMEA

8 of the Fortune 10
companies in APAC

10 of the Fortune 10
telecommunications
companies

9 of the Fortune 10
banking companies

7 of the Fortune 10
defense/aerospace companies

FORTINET®

10 of Fortune 10
Telecommunications

9 of Fortune 10
Commercial & Savings Banks

7 of Fortune 10
Aerospace & Defense

Over 100,000
Customers
Worldwide
Spanning Across
Verticals and
Regions

Global Customer Base

Fortinet provides integrated security solutions for every size customer, from global carriers to small businesses. We protect organizations in every industry, and almost every country around the globe. Our global customers expose our products to a wide range of networking environments and deployment situations, which helps ensure that our products will work almost any network, including yours.

Our End-to-End Solutions

The FortiGate family of security appliances offers a wide range of deployment sizes to meet network requirements and topologies. Fortinet also delivers a complete range of products that enable network managers to control, monitor, and operate networks simply and powerfully.



FortiGate 5140



FortiGate 3950B



FortiAnalyzer 2000B



FortiCarrier 3810A



FortiWeb 1000B



FortiDB 2000B



FortiSwitch 1000



FortiAP



FortiGate : Unified Threat Management

Delivers comprehensive protection against sophisticated network, content, and application-level threats without degrading performance or availability.

- > **Large Enterprise/Service Provider: Up to 182 Gbps firewall throughput**
- > **Enterprise: Up to 44 Gbps firewall throughput**
- > **SOHO/SMB: Up to 500 Mbps firewall throughput**

FortiManager : Centralized Management

Effectively manage any size Fortinet security infrastructure, from a few devices to thousands of appliances and end-point security agents.

- > **Manages up to 4,000 Fortinet network devices**

FortiAnalyzer : Centralized Analysis and Reporting

Centralized logging, analyzing, and reporting from multiple Fortinet devices, as well as vulnerability assessments and event correlation.

- > **Analyzes up to 5,000 logs/second**

FortiMail : Secure Messaging

Advanced antispam and antivirus filtering capabilities, with extensive quarantine and archiving capabilities.

- > **Provides antispam and AV filtering of up to 1.1 million messages/hour**

FortiCarrier : Service Provider

Extend FortiGate integrated security protection to critical applications across a service provider's IP network.

- > **Delivers up to 182 Gbps firewall throughput**

FortiWeb : Application Firewall

Web application and XML firewalls to protect, balance, and accelerate web applications, databases, and the information exchanged between them.

- > **Inspects up to 22,000 HTTP transactions/second**

FortiDB : Database Security

Delivers vulnerability assessment, monitoring and auditing capabilities to harden databases and track the flow of information within them.

- > **Protects up to 60 database instances**

FortiScan : Vulnerability Management

Provides end-point vulnerability management, asset compliance evaluation, patch management remediation, auditing and reporting.

- > **Scans up to 2,000 agents up to 60 database instances**

FortiSwitch : Gigabit Switching

Delivers wire speed, resilient, scalable, ultra-low latency fabrics with Gigabit Ethernet (GbE) and 10 GbE switching platforms.

- > **Delivers up to 2.9 Tbps switch throughput**

FortiAP : Secure Wireless Access

Enables comprehensive, proven threat management and policy enforcement for wireless and wired networks.

- > **Integrated WLAN protection, managed from a single console**

FortiClient & FortiMobile : Remote Security

FortiClient PC™ and FortiClient Mobile™ provide comprehensive, dynamic security for personal computers, mobile laptops, and smartphones.

- > **Extends Fortinet's security expertise to endpoint devices**

Quick Facts

Year Founded: 2000

Stock Symbol NASDAQ: FTNT

Headquarters

Sunnyvale, California

Number of Employees

1,200+

Financial Highlights

FY09 Revenue: \$252M

\$280M+ cash and no debt
Profitable

First Product Release

May 2002

Units Shipped to Date

600,000+

Customers

100,000+ customers

Market Leadership

WW UTM Factory

Revenue Leader (2009)

Top 4 Largest Network Security
Appliance Vendor

Patents

46 patents

125+ patents pending

Industry Accolades

80+ awards, including:

Security Product of the Year

Best Integrated Security Appliance

Best IPS solution

Top Mid-market Solution

2006 Technology Pioneer

6 ICSA security certifications

NSS certified (UTM)

ISO 9001 certified

The One Choice for Security

Fortinet's integrated, multi-threat product strategy and market-leading technology enable you to improve your security posture while reducing your costs and simplifying your security infrastructure. Through our products and subscription services, we provide broad, integrated and high performance protection against dynamic security threats. Our singular focus on network security gives us the ability to anticipate the continued evolution of the threats you face, and deliver the innovative, effective solutions you need. Enterprises, service providers, and government entities worldwide rely on Fortinet solutions to help them reduce security risks and increase ROI.

FORTINET®

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